Key Stage 5(13)		
Course title: BTEC National Extended Certificate in Business		
Exam board: PEARSON		
Specification code: 601/7159/5		
Autumn	The autumn term focuses on the delivery of unit 3, Personal and Business Finance with Teacher A delivering the personal finance and Teacher B business finance. This is examined in January.	
	Unit 3: Personal and Business Finance (67% Exam) Teacher A: Unit 3 Personal and Business Finance	
Autunni 1	Learning outcomes: A and B	
(September-	Understand the importance of managing personal finance	
October)	Explore the personal finance sector	
	Teacher B: Unit 3 Personal and Business Finance Learning Outcomes: C and D	
	Understand the purpose of accounting	
	Select and evaluate different sources of business finance	
Autumn 2 (October- December)	Once the content is complete, lessons focus on preparing the students for their January exam using past papers and mark schemes, developing a range of revision techniques such as mind-maps and flash cards. The term finishes with a mock exam in December. Teacher A: Unit 3 Personal and Business Finance Learning Outcome E Break-even and cash flow forecasts	
	Teacher B: Unit 3 Personal and Business Finance Learning outcome: F	
	Complete statements of comprehensive income and financial position and evaluate a business's performance	
	Revision/retrieval/exam technique Mock exam - December	
Spring 1 (January- February)	After the January exam, we re-visit unit 8 which we started in the summer term of year 12. Students are given feedback on coursework and allowed an opportunity to further improve their work.	
	Revision/retrieval/exam technique Unit 3 exam - mid January	
	Unit 8: The Recruitment and Selection Process (33% coursework) Teacher A and Teacher B: Learning outcome A – re-cap and make improvements to coursework completed in year 12 Learning outcome B	

	Undertake a recruitment activity to demonstrate the processes leading to a successful job offer
	Completion of coursework for LOB
Spring	Students continue with their coursework on the recruitment process. They apply for a job and prepare a CV, letter of application and an application form. The unit concludes with a series of mock job interviews. Students then reflect on and evaluate their performance.
2 (February-	Teacher A and Teacher B
March)	Learning outcome C
	Reflect on the recruitment and selection process and your individual
	performance
	Completion of coursework for LOC
	Final moderation and coursework improvements are made followed by
Summer	preparations for any re-sit exams in May/June.
1 (April-May)	Completion of unit 8 coursework and moderation.
	Revision/Retrieval for unit 2 or unit 3 re-sit exams, where applicable
Summer	Course completed
2 (May-July)	